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RESIDENTIAL PROPERTY

EPV achieves 100pc settlement success

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EPV Developments has achieved 100% settlement rate for off-the-plan apartment sales within the nine-story mixed-use The Wellington development in East Brisbane.

The Wellington, at 45 Wellington Road in East Brisbane, comprises 127 one and two bedroom apartments, a rooftop pool and entertainment area, a podium level garden and recreation area, and a boutique retail and dining precinct on the ground floor.

Marketing manager and Total Property Group managing director Adrian Parsons said the perfect settlement rate for The Wellington was a notable achievement, particularly in the current market and is testament to the group working with the developer, EPV Developments to ensure the apartments and building design are attractive to the owner occupier and local investor.

“We credit the high settlement rate of off-the-plan apartment purchases to our sales strategy, the quality of The Wellington development and our sales focus on the local domestic market.

“Our expertise is understanding the demand for apartment living and the importance for social and useful spaces that are an extension of residents’ own apartments,” he added.

EPV Developments director Karl Jameson said the perfect settlement rate was testament to the idea that if you build a high quality, well-priced product in a good location, demand would be strong.

“We are very pleased to see our overall vision for The Wellington come together seamlessly, with the high-quality onsite facilities, apartments with contemporary design finishes, and tenants on the ground floor retail precinct beginning to open for business.”

There are only 16 apartments remaining for sale with prices ranging between \$339,000 and \$560,000.

Australian Property Journal

[#Adrian Parsons](#) [#brisbane apartment market](#) [#EPV Developments](#) [#Karl Jameson](#) [#Total Property Group](#)